expert pathway

March - May 2019

future expert

	certified tier	available via d-streaming	class times	completion date
С	Dermalogica [®] DNA - Day 1 to 4		09.30 – 16.00	
	specialist tier	available via d-streaming	class times	completion date
S	H.A.P.P.Y Retailing	(((d)))	09.30 - 12.30	
	-	* STREAMING *		
S	Treatment Essentials: Ageing		13.15 – 16.15	
S	Treatment Essentials: Acne		9.30 – 12.30	
S	Treatment Essentials: Sensitivity		13.15 – 16.15	
S	Pro Power Peel		09.30 - 16.00	
	expert tier	available via d-streaming	class times	completion date
DE	Professional Expert: Ageing		9.30 – 12.30	
DE	Professional Expert: Acne		13.15 – 16.15	
DE	Professional Expert: Sensitivity		9.30 – 12.30	
DE	Professional Expert: Hyperpigmentation		13.15 – 16.15	
	additional workshop options	available via d-streaming	class times	completion date
	Dermalogica® ProSkin 60		09.30 – 16.00	
NEW	Dermalogica® ProSkin 30		9.30 – 12.30	
	Dermalogica® SkinSolver		9.30 – 12.30	
NEW	Touch Therapy: Stress Relief Back		13.15 – 16.15	
NEW	Touch Therapy: Sensitive Skin Relief		13.15 – 16.15	
	Dermalogica Guru		9.30 – 12.00	
BACK	BT-Micro & Dermalogica – with Kelly Lynch		9.30 – 12.30	
BACK	BT-Nano & Dermalogica – with Kelly Lynch		13.15 – 16.15	
	Launchpad		10.00 - 12.00 & 14.00 - 16.00	
	Dermalogica® DNA – Discover Top Sellers		09.30 - 16.00	

Help! How do I become a Dermalogica[®] Expert? Certified to Expert in 10 days:

- Complete workshops at each tier; Certified workshops in grey, Specialist workshops in green and Expert workshops in blue. See the symbol next to each of the required workshops in the Expert pathway above.
- Choose and complete at least two workshops from the list of Additional Workshop Options. Whichever best meets your business, client or treatment room needs! Don't be shy you can attend them all.

Congratulations you're now a Dermalogica Expert.

How do I renew my status?

After attaining Dermalogica Expert status, you can renew your status each subsequent year and receive the latest support material. But don't worry, you can't lose your Expert benefits if you miss a year.

Stay cutting edge and on top of your skin and industry knowledge by returning on ANY three workshops of your choice.

Remember, you can only renew your status once each year.

Visit education.dermalogica.co.uk to view the latest calendar and book your place.

experts win! for your business. for your clients.

Expert knowledge equips skin therapists with the skills to not only carry out results orientated treatments that retain client loyalty, but also to grow the business by increasing retail sales.

why invest in creating Experts?



Motivate staff and ensure loyalty by building the programme in to your businesses training plan or agreement. Make the programme work for you:

- Marketing tool kit shout about your Expert to prospective clients on social media
- Elevate your business prestige by displaying your team's framed Expert certificate and door decal
- Call out on the Store Locator and dedicated Find an Expert page

Gain more new clients while experiencing

higher retention of existing clients

Staff retention – therapist level progression opportunities

Skin Centres with Experts perform twice as many skin treatments.

be recognised as the best in your field!

That's exactly what you are as an Expert Dermalogica skin therapist!

- Strengthen your industry credentials
- Boost your confidence
- · Personalise each treatment achieving fantastic results
- Earn client trust in your professional expertise and recommendations for home care
- It may even increase your earning potential
- As an Expert you'll receive amazing rewards and benefits to help elevate your passion for healthy skin and client results

my gifts

Grow 8-10

times faster

- A framed certificate to display with pride
- Expert Pin
- NEW! Expert Apron to stand out from the crowd
- Gift of a new product innovation
- Priority access to new calendar dates, workshops and events
- Exclusive Expert only workshops including IDI workshops free of charge
- Marketing Tool Kit



the more you know, the more you grow.

dermalogica